

ANNUAL REPORT



KIDS HELPING KIDS LUNCH PROGRAM



WHAT WE DO

Our mission is to bring REALTORS® together to move communities forward.

We achieve this mission by raising funds to issue as grants and providing opportunities for volunteerism. We raise funds by facilitating donations per transaction through the We Care program and fundraising events. Our volunteer opportunities include working in charities, helping out at events and contributing as a committee or board member.

We fund local charities that alleviate hunger, provide shelter and improve accessibility,

SPECIAL THANKS

We wish to extend a special thanks to the REALTORS® Association of Edmonton for their many avenues of support. The RAE provided a \$160,000 donation plus fine revenue totaling \$174,000 in the 2019-2020 fiscal year. In addition to these monetary contributions, the RAE continues to provide space for the Foundation office and storage, as well as support by staff through event and marketing collaborations.

PRESIDENT'S MESSAGE

It has been my honour to serve as President of the REALTORS® Community Foundation through this eventful year. We celebrated volunteerism during the inaugural REALTORS® Care week, doubled last year's silent auction revenue at Santa's Auction, moved our BIG Give announcements online, and turned the building move into a fundraiser. It may not have been the year we planned but we are very proud of what we have accomplished.

I would like to say thank you to our Board of Governors for their time and effort in building the Foundation this past year. Our planning session in January initiated many changes and process improvements including a policy update. Our Governors took on this work and change in stride and kept focused despite the impact of the pandemic.

The Foundation introduced Flagship Charities in March. These charities will receive funds over a three-year term building partnerships will allow REALTORS® to get more connected with the charities through impact stories and volunteer opportunities. This reliable funding also allows charities to plan ahead and ensure seamless services for their clients. Two new flagship charities will continue to be announced annually.

I would like to thank our donors, sponsors, and partners who have supported us over the last year. Through Santa's Auction, golf season, third-party events and the We Care program, you all helped us to give \$265,000 in grants to Edmonton Area charities. Every contribution empowers local charities who support our most vulnerable neighbours.

Shirley Williams

Shirley Williams President 2019-2020

BOARD OF GOVERNORS

Shirley Williams - President Royal LePage Premier Real Estate

Nicole Mackoway - President Elect RE/MAX Select

Jeneen Marchant - Past President RE/MAX Real Estate (Central)

David Centis Royal LePage Premier Real Estate Kayla Glesman Century 21 Reward Realty

Sharon Gregresh Century 21 Masters

Michel Lafleur eXp Realty Ltd.

Barbie Lietz Royal LePage Premier Real Estate

Allan Morrison Royal LePage Premier Real Estate **Brent Podruzny** North 49 Home Inspections

Aaron Robinson Century 21 Masters

Anika Zepp - Executive Director

We thank our members who departed mid-year: Tim Grover and Sean Watt

EXECUTIVE DIRECTOR'S MESSAGE

To reflect on any year is a big task and this one is no exception. Thank you to all our board members, partners, and staff at the RAE who have helped me find my footing in my first year.

As a staff of one, I rely heavily on the support of our community to advance the work of the Foundation. And so, as I say I am proud of what has been accomplished this year, it truly is a nod to all those who have helped including our volunteers, partners, sponsors and donors. At the core of what we do is uniting for greater impact and I am fortunate to see just how many people come together to support the Foundation and it's charities.

It has been a true pleasure to see the work put in by our Board this year to strengthen governance practices. They have been eager to learn and swift to implement improvements from how we conduct meetings to decisions about charitable giving. I'm thankful to have felt supported and empowered to continue our work to fulfill our mission through the pandemic.

Anika Zepp Executive Director



2019-2020 Board of Governors

Back: Shirley Williams (President), Sharon Gregresh, Aaron Robinson, Michel Lafleur, Kayla Glesman, Tim Grover Front: Jeneen Marchant (Past President), Brent Podruzny, Barbie Lietz, Allan Morrison, David Centis, Nicole Mackoway (President Elect), Sean Watt Our approach to giving back relies on the power of many coming together in the spirit of moving communities forward. We are always proud of what our industry is able to accomplish together.

This said, there are always a few shining stars that deserve an extra thank you. We introduced the supporter awards this year as a way to appreciate these folks for their commitment to the Foundation.

2020 Award Winners

TopTop Donor - Jeneen Marchant, RE/MAX Real Estate Highest individual donations to the Foundation

Office of the Year - RE/MAX Real Estate Central Highest contributions to the Foundation including We Care, thirdparty events, sponsorship and general donations.

Champion of the Year - Carl Bretzlaff, RE/MAX Select Outstanding supporter and advocate of the Foundation among peers in the real estate sector and greater community.

Community Supporter of the Year - Peter B. Mason Real Estate Lawyer Outstanding support and contributions by a public member of the real estate community.



VOLUNTEERS

The donation of time is just as important when it comes to charity!

We rely on volunteers as board members, committee members, at our events and in the community.

This year we relied on volunteers for golf tournaments, REALTORS® Care Week, Golf event fundraising, The Oil Kings 50/50, our casino, Santa's Auction planning and at the event.

We are grateful to meet new volunteers every year and continue seeing some familiar faces from one event to the next.

Our Board of Governors are volunteers and take part in events and committees as part of their committment. In addition to our Board we would like to thank the many individuals who make our giving possible!

50/i WEEM #

Committee Volunteers

Melody Boles Joan Boucher Melinda Chisholm May Day Gail Docken Judy Shewchuk Michelle Zenon

Event Volunteers

Steph Belter Christina Bieniak Nicole Bosse John Carter Melinda Chisholm Jennifer Elander Bianchini Sheri Grier Patricia Grover Betty Grudnizki Jessica Gurney Jolyn Hall Minas Hambardzumvan Lonnie Johnson Larry Kennedy Ruthven Lewis Ria Lindner **Rick Lough**

Judy McLaughlin Kryshia Nychkalo Jessica Nychkalo Amanda Olivari Valerie Oudin Kim Ouelette Kelly Rissling LeeAn Roz Stephanie Russell Barb Scott Kathy Sharp Tammy Solem Abe Taylor leff Taylor Ariana Viases Elly Vledder Michelle Zenon

50

50/50

150

50/50 Volunteers at the Oil Kings 50/50 in January Volunteers from Schmidt Realty at Operation Friendship Seniors Society

PH

Rick Lough (upper), Kathy Sharp (lower) and Allan Morrison (lower) at Operation

Friendship Seniors Society

Volunteers from RE/MAX River City at Hope Mission

olunteers from Century 21 Masters at The Mustard Seed

WE CARE DONORS

The We Care program is an initiative where REALTORS® donate a dollar amount for every closed transaction. We are fortunate to have the support of office staff who facilitate the remittance of donations annually. Donors may also select a monthly contribution option direct from credit card!

In an effort to keep in better touch with our donors we have started a quarterly newsletter, launched a donor resource page on our website, and distributed keychains. Donors are able to use We Care riders on their listing signs and the donor resource page includes links to logos and other visual aids to support agent marketing. You can join fellow agents by registering on our webpage at any time.



737+ Hours Volunteered

PARTNERS & SPONSORS

We would like to sincerely thank our supporters throughout the year for helping us to raise funds and awareness for the amazing local charities supporting our most vulnerable neighbours. We are truly grateful to be part of an industry that truly does care and give back.

THIS YEAR'S SPONSORS:

Alberta Real Estate Foundation, A Buyer's Choice Home Inspections, Blueprint Condominium Management, Carl Bretzlaff - RE/MAX Select, Century 21 offices of the Greater Edmonton Area, CIBC, Darren Sharko -RBC Mortgage Specialist, Eager Beaver Moving, MaxWell Progressive, North 49 Home Inspections Ltd., Peter B Mason Real Estate Lawyer, RE/MAX Excellence, RE/MAX Real Estate Edmonton Area offices, Royal LePage Premier Real Estate,

WE CARE DONORS

Johann Aceron-McLean John Anderson Michael Andrew Aaron Applin Laura Bachynski Shannon Bailer Matthew Barry Jay Berg **Carol Berglund** Christina Bieniek Melanie Boles **Bill Bowers Bill Briggs** Renee Brown **Diane** Cameron Carolyn Campbell **David Centis** Douglas Cheney Melinda Chisholm **Corey Christenson** Judy Clare-Packer Lorne Clark Cory Clendenning Valerie Climie **Rick Conlon Tobi Connors** Cathy Cookson Laurent Cote Josh Cudmore Gloria Dahl **Kirk Daley** Lisa-Marie Davies Lisa Day Walter Diduck Gail Docken Raeiha Douziech Doreen Edwards Jennifer Elander-Bianchini Gordie Ell Andrea Engel Joe Esposito Mirella Esposito Colin Ewanchyshyn Dawn Fargey Craig Finnman **Brooke Forrester** Anne Fry Gene Fung

Mattnew Gaglione Kristin Gardner Iris Gillies Matthew Gillam Murray Glick Paul Gravelle Tim Grover Karen Grummett Dwight Hillas Gwen Hillas Marianne Horvat Lori Hunt Melissa Hunter Susan Jaksich **Dwight Jones** Jessica Jones Melanie Jordan John Jurac Sara Kalke Connie Kennedy Arpana Khullar Melody Kilbank Kyla Knight Gary Krutzfeldt Nam Kular Michel Lafleur Jody Lambertus Stephen Lau Jeanette Liviniuk Patricia Liviniuk Bruce Lloy **Rick Lough** Tracy Loveridge Lynn Lowe Loida Lumanlan Tammy Machoo Nicole Mackoway Brian MacLeod Jeneen Marchant Steven McDonald Paul McPhail **Dianne Miller** Lena Mills Theryn Mills Bernie Molzan **Dallas Moravec** Bryan Mundo Jennifer Murphy Alison Murray Natalie Murray Rajakrishnan Nulliah Ben Officer Ciaran O'Neill Doug Oscar Halina Palka Grant Pankiw **Troy Paquette** Jaleh Pezeski Natalee Pon Sandy Pon Nina Pronchuk Val Read Shelley Reddy Carla Renneberg Sandra Rhyason Kelly Rissling Anita Rivest Kristi Robertson Garry Rogerson Cheryl Rolfe Michael Roppelt Matteo Saccomanno Judy Shewchuk Dan Sigouin **Douglas Singleton** Doug Smilski Tammy Solem **Charlene Speers Curtis Stasiuk** Brad Strader Darlene Strang Dwight Streu Dena Sutton Geneva Tetreault Wendy Theberge Jason Thomas Kristi Tillapaugh Laura Tosto Sharon Trelenberg Sara Trenn Gurpreet Walia **Richard Wallman** Wayne Walters Teresa Ward **Bruce Weiss** Lindsay Welch Larry Willes Erin Willman Rennie Wong **Butch Zaprawa** Katarzyna Zarembski Speech Therapy at ISTAR

Youth programming at Abbotsfield Youth Project

Kids making lunch for peers at B's Supporting Youth Foundation Deliveries for Seniors by Drive Happiness

A DELTO

GIVING HITS \$4.5 MILLION

Since we were founded by REALTORS® in 1986, the Foundation has granted over \$4.5 million to local charities. From furniture for shelters to school lunches and homes for families, we couldn't be more proud of how Edmonton Area REALTORS® have come together to move community forward.

The Foundation was recognized by Habitat for Humanity for their investment in community with a National Philanthropy Day award in November 2019. At the same event, the Foundation recognized the REALTORS® Association of Edmonton for their continued support of in-kind and monetary contributions.

29 Charities Funded \$265,000

in grants to local charities

FLAGSHIP CHARITIES

The Foundation has initiated a long-term giving plan. Recipients referred to as 'Flagship Charities' will receive gifts over a three-year term. These larger pledges are designed to provide predictability and security for charities to plan ahead with programs their clients can count on.

In March, CASA and YESS were announced to be receiving \$60,000 each over three years. The Foundation also announced a \$100,000 pledge over three years to Habitat for Humanity - this will be the Foundation's the seventh Habitat Home.

In this year's funding application, charities will be able to indicate how they would utilize such funding if selected. Two new charities will be announced each year in addition to the charities receiving grants through the regular funding cycle.

CHARITIES

This year we made two special surprise donations to YESS and Little Warriors of \$10,000 each in partnership with the Melisizwe Brothers' concert.

We announced three Flagship Charities, Habitat for Humanity (\$100,000), CASA (\$60,000) and YESS (\$60,000) receiving pledges over a three-year term.

Our Funding Allocations Committee considered 63 applications and named 25 BIG Give recipients!

This year charities were offered flexibility in their use of funds in order to navigate the pandemic in the best way for their clients.

The REALTORS® Community Foundation funds charities that support shelter, hunger and accessibility.

2020 BIG GIVE CHARITIES

Abbotsfield Youth Project **B's Supporting Youth Foundation** Camp Health, Hope & Happiness Cornerstone Counselling Dogs with Wings Assistance Dog Society Drive Happiness Edmonton Public Schools Foundation Edmonton's Food Bank **HIV Edmonton** Homes for Heroes Foundation Inner City Youth Development Association Kids on Track Association of Edmonton **Operation Friendship Seniors Society** Our House Addiction Recovery Centre Project Adult Literacy Society Parents Empowering Parents Society **Pilgrims Hospice** Sage Seniors Association Shiloh Youth Ranch Stop Abuse in Families Society The Jessica Martel Memorial Foundation The Mustard Seed The Today Family Violence Help Centre Institute for Stuttering Treatment & Research Wings of Providence

> of the 25 BIG Give charities received full funding for their project compared to seven last year.

Volunteer driving a senior to their destination through Drive Happiness

Edmonton meals on wheels

www.mealsonwheelsedmonton.org

Volunteers delivering meals for REALTORS® Care Week at Edmonton Meals on Wheels

EVENT RECAP

May - August

Throughout the summer we were fortunate to participate in golf events for the RAE, REIC, RE/MAX River City, RE/MAX Select, RE/MAX Real Estate and John Stadnyk & Laurie Campbell.

June

At the 2019 REALTORS® Ball, Judy Shewchuk was awarded the Volunteer of Distinction

November

We partnered with the Melisizwe Brothers to raise funds to support charities that empower youth at their concert in the Jubilee Auditorium.

The inaugural REALTORS® Care Week brought together 20 volunteers from 6 different offices to volunteer over 60 hours in support of local charities.

December

Santa's Auction raised nearly double in the silent auction, through online bidding. We raised over \$32,000 thanks to our generous participants, donors, sponsors, and our volunteer committee.

January

We had over 20 volunteers come out to sell 50/50 tickets for the Oil Kings to raise funds for the Foundation

February

Our casino slots were during closed days at the Grand Villa Casino. Judy Shewchuk did the opening duties both days to qualify RCF for the pool funds.

March

The BIG Give was the first event to be impacted by the pandemic. We announced all charities online instead which had excellent reach.